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STATE FOR PM/DTCC (BLUE LANTERN COORDINATOR)  
STATE FOR NEA/IPA (PECCIA)

E.O. 12958: N/A

TAGS: ETTC KOMC IS

SUBJECT: RESULTS OF BLUE LANTERN LEVEL 3 POST-SHIPMENT  
END-USE CHECK ON LICENSE 05-1001523

REF: A. STATE 46866  
1B. STATE 122557  
1C. WATKINS-KEAYS 06/07/07 E-MAIL

1. (SBU) In response to inquiry made to the Israeli MOD on instructions in ref A, Blue Lantern Officer received the following letter by FAX from Israeli MOD Blue Lantern POC Rami Yungman on August 20:

Begin Text of MOD Letter:

State of Israel  
Ministry of Defense

Politico-Military Bureau

Michael C. Keays  
First Secretary for Political-Military Affairs  
Political Section  
Embassy of the USA

August 16, 2007

Dear Michael,

Following your query regarding license 50-1001523 and your post-shipment check, here are our findings.

Seventeen (17) dynamic/differential units (DMU) were received by Israeli Aircraft Industries (IAI)/Malat Division.

Fifteen (15) of them were supplied to the Israeli Air Force (IAF) for the Heron-1 UAV system. The other two items were kept in IAI/Malat's stock for future use by the IAF Heron-1 UAV.

Your query also mentioned User Manuals. We were quite puzzled by this part of your query since our records did not show any supply of user manuals. Finally, we checked the issue with Crossbow Technology, and they confirmed that the User Manuals were listed on any related purchase orders, and have never been included with any VG700MB-201 shipments to Malat. (This is the reason for the long delay in our response.) Please find enclosed the letter from Crossbow Technology.

With my best and warm regards,

Sincerely,

Rami Yungman

End Text of MOD Letter:

¶2. (SBU) The MOD's letter was accompanied by a letter from Crossbow Technology to Mr. Ido Shalit, Deputy Corporate Security Director of IAI/Malat Division:

Begin Text of Crossbow Technology Letter:

Crossbow

Date: June 22, 2007

IAI/Malat Division  
P.O. Box 75  
Yehud Industrial Zone, 56100  
Israel

Attention: Mr. Ido Shalit, Deputy Corporate Security Director

Reference: VG700MB-201 Contents of Shipment

Dear Mr. Shalit,

Crossbow Technology, Inc. (Crossbow) has been supplying the VG700MB-201 Dynamic Measurement Unit (P/N 8350-0281-01), and earlier versions of this product, to Israeli Aerospace Industries Malat Division (Malat) for many years.

We understand that there is some confusion with recent shipments because the US State Department export license (ref number 1001523) includes a line item for the User's Manual of this product.

Please note that the User's Manual is not called out on any related purchase orders, and has never been included with any

VG700MB-201 shipments to Malat.

Sincerely,

Phil A. Lees  
Director of Sales  
Crossbow Technology, Inc.  
4145 N. First Street  
San Jose, CA 95134  
Phone: 408-965-3300  
FAX: 408-324-4840  
URL: <http://www.xbow.com>  
E-Mail: [info@xbow.com](mailto:info@xbow.com)

End Text of Crossbow Technology Letter:

¶3. (SBU) The above two letters, and additional Hebrew-language documentation sent to Blue Lantern Officer via FAX, have been sent to PM/DTCC by FAX (FAX number 202-261-8198).

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Visit Embassy Tel Aviv's Classified Website:  
<http://www.state.sgov.gov/p/nea/telaviv>

You can also access this site through the State Department's Classified SIPRNET website.

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JONES